

CITY & COUNTY OF HONOLULU OVERVIEW

VISITOR STATISTICS

	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
TOTAL EXPENDITURES (\$mil) 1/	523.2	1,590.9	N/A	1,857.2	8,139.8	N/A
VISITOR ARRIVALS	391,333	1,223,012	-68.0%	1,515,013	6,154,248	-75.4%
PPPD SPENDING (\$) 1/	137.0	185.1	N/A	173.5	194.6	N/A
AVERAGE DAILY CENSUS	42,452	94,446	-55.1%	35,231	114,596	-69.3%

P = Preliminary data. N/A = Not Available.

*Year-to-date through March

1/ First quarter 2021 visitor spending statistics were from U.S. West, U.S. East, Japan, and Canada (Canada data were only available for January and February).

Spending data for visitors from the other markets were not available due to limited samples.

2020P visitor spending statistics were from U.S. West and U.S. East (for January-March, November and December 2020). Spending data for Japan, Canada, Other Asia, Oceania, Europe, Latin America

were only available from January - March 2020. Spending data for other months were not available due to limited samples.

Source: Hawaii Tourism Authority

AIR LIFT

HONOLULU	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
DOMESTIC SEATS	891,015	1,219,705	-26.9%	2,484,927	5,025,269	-50.6%
INTERNATIONAL SEATS	69,362	750,631	-90.8%	885,195	3,390,162	-73.9%
TOTAL SEATS	960,377	1,970,336	-51.3%	3,370,122	8,415,431	-60.0%
DOMESTIC FLIGHTS	4,043	5,158	-21.6%	10,822	26,466	-59.1%
INTERNATIONAL FLIGHTS	246	2,766	-91.1%	3,182	12,867	-75.3%
TOTAL FLIGHTS	4,289	7,924	-45.9%	14,004	39,333	-64.4%

Source: Diao Mii schedules

*Year-to-date through March

TRANSIENT ACCOMMODATIONS TAX (TAT) TO CITY & COUNTY OF HONOLULU

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
TAT (\$mill)	45.4	45.4	45.4	45.4	45.4	45.4

Note: City & County of Honolulu receives 44.1% of the TAT revenues distributed to the counties.

HOTEL PERFORMANCE

O'ahu	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
OCCUPANCY	31.3%	71.7%	-40.4%	39.0%	84.1%	-45.1%
AVERAGE DAILY RATE	\$175.60	\$242.89	-27.7%	\$215.57	\$240.92	-10.5%
REVENUE PER AVAILABLE ROOM	\$54.89	\$174.13	-68.5%	\$84.04	\$202.69	-58.5%

Source: STR, Inc.

*Year-to-date through March

VACATION RENTAL PERFORMANCE

O'ahu	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
UNIT SUPPLY	408,616	684,547	-40.3%	1,688,693	3,153,310	-46.4%
UNIT OCCUPANCY	56.2%	72.8%	-22.8%	42.4%	74.9%	-43.4%
UNIT AVERAGE DAILY RATE	\$194.38	\$185.09	5.0%	\$183.88	\$234.85	-21.7%

Source: Transparent Intelligence, Inc.