

## HAWAII COUNTY OVERVIEW

### VISITOR STATISTICS

	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
<b>TOTAL EXPENDITURES (\$mil) 1/</b>	270.0	625.0	N/A	777.4	2,315.9	N/A
<b>VISITOR ARRIVALS</b>	163,533	390,138	-58.1%	492,325	1,763,904	-72.1%
<b>PPPD SPENDING (\$) 1/</b>	147.2	191.2	N/A	183.1	178.4	N/A
<b>AVERAGE DAILY CENSUS</b>	20,380	35,924	-43.3%	13,604	35,556	-61.7%

P = Preliminary data. N/A = Not Available.

\*Year-to-date through March

1/ First quarter 2021 visitor spending statistics were from U.S. West, U.S. East, Japan, and Canada (Canada data were only available for January and February).

Spending data for visitors from the other markets were not available due to limited samples.

2020P visitor spending statistics were from U.S. West and U.S. East (for January-March, November and December 2020). Spending data for Japan, Canada, Other Asia, Oceania, Europe, Latin America

were only available from January - March 2020. Spending data for other months were not available due to limited samples.

Source: Hawaii Tourism Authority

### AIR LIFT

KONA	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
<b>DOMESTIC SEATS</b>	246,227	290,861	-15.3%	475,736	1,105,209	-57.0%
<b>INTERNATIONAL SEATS</b>	870	38,686	-97.8%	38,686	156,522	-75.3%
<b>TOTAL SEATS</b>	247,097	329,547	-25.0%	514,422	1,261,731	-59.2%
<b>DOMESTIC FLIGHTS</b>	1,370	1,612	-15.0%	2,641	6,374	-58.6%
<b>INTERNATIONAL FLIGHTS</b>	5	187	-97.3%	187	752	-75.1%
<b>TOTAL FLIGHTS</b>	1,375	1,799	-23.6%	2,828	7,126	-60.3%

HILO	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
<b>DOMESTIC SEATS</b>	1,992	8,964	-77.8%	8,964	47,872	-81.3%
<b>INTERNATIONAL SEATS</b>	0	0	N/A	0	0	N/A
<b>TOTAL SEATS</b>	1,992	8,964	-77.8%	8,964	47,872	-81.3%
<b>DOMESTIC FLIGHTS</b>	12	54	-77.8%	54	285	-81.1%
<b>INTERNATIONAL FLIGHTS</b>	0	0	N/A	0	0	N/A
<b>TOTAL FLIGHTS</b>	12	54	-77.8%	54	285	-81.1%

Source: Diio Mii schedules

\*Year-to-date through March

### TRANSIENT ACCOMMODATIONS TAX (TAT) TO HAWAII COUNTY

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
<b>TAT (\$mill)</b>	19.2	19.2	19.2	19.2	19.2	19.2

Note: Hawaii County receives 18.6% of the TAT revenues distributed to the counties.

### HOTEL PERFORMANCE

HAWAII COUNTY	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
<b>OCCUPANCY</b>	37.2%	70.8%	-33.5%	38.0%	77.0%	-39.0%
<b>AVERAGE DAILY RATE</b>	\$292.98	\$298.99	-2.0%	\$254.27	\$265.44	-4.2%
<b>REVENUE PER AVAILABLE ROOM</b>	\$109.12	\$211.65	-48.4%	\$96.71	\$204.50	-52.7%

Source: STR, Inc.

\*Year-to-date through March

### VACATION RENTAL PERFORMANCE

HAWAII COUNTY	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
<b>UNIT SUPPLY</b>	383,519	569,812	-32.7%	1,365,708	2,359,867	-42.1%
<b>UNIT OCCUPANCY</b>	58.9%	76.6%	-23.1%	44.6%	66.3%	-32.7%
<b>UNIT AVERAGE DAILY RATE</b>	\$216.30	\$182.40	18.6%	\$187.70	\$235.96	-20.5%

Source: Transparent Intelligence, Inc.