

CITY & COUNTY OF HONOLULU OVERVIEW

VISITOR STATISTICS

	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
TOTAL EXPENDITURES (\$mil)	1,241.4 ^{1/}	N/A	N/A	1857.2 ^{2/}	8,139.8	N/A
VISITOR ARRIVALS	925,147	1,232,750	-25.0%	1,515,013	6,154,248	-75.4%
PPPD SPENDING (\$)	152.6 ^{1/}	N/A	N/A	173.5 ^{2/}	194.6	N/A
AVERAGE DAILY CENSUS	53,882	58,220	-7.5%	35,231	114,596	-69.3%

P = Preliminary data. N/A = Not Available.

*Year-to-date through May

1/ Year-to-date May 2021 visitor spending statistics by island were from U.S. West, U.S. East, Japan, and Canada (Canada data were only available for January and February). Spending data for visitors from the other markets were not available due to limited samples.

2/ 2020 spending data from U.S. West and U.S. East visitors were available from January – March, November and December 2020. Visitor surveys were not conducted from April-October 2020 due to COVID-19 restrictions.

For Japan, Canada, Other Asia, Oceania, Europe and Latin America, visitor spending data were only available from January-March 2020; data for November and December were not available due to limited samples

Source: Hawaii Tourism Authority

AIR LIFT

HONOLULU	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020P/2019
DOMESTIC SEATS	1,644,358	1,364,636	20.5%	2,484,927	5,025,269	-50.6%
INTERNATIONAL SEATS	111,200	773,575	-85.6%	885,195	3,390,162	-73.9%
TOTAL SEATS	1,755,558	2,138,211	-17.9%	3,370,122	8,415,431	-60.0%
DOMESTIC FLIGHTS	7,483	5,792	29.2%	10,822	26,466	-59.1%
INTERNATIONAL FLIGHTS	399	2,834	-85.9%	3,182	12,867	-75.3%
TOTAL FLIGHTS	7,882	8,626	-8.6%	14,004	39,333	-64.4%

Source: Diao Mii schedules

*Year-to-date through May

TRANSIENT ACCOMMODATIONS TAX (TAT) TO CITY & COUNTY OF HONOLULU

	FY 2015	FY 2016	FY 2017	FY 2018	FY 2019	FY 2020
TAT (\$mill)	45.4	45.4	45.4	45.4	45.4	45.4

Note: City & County of Honolulu receives 44.1% of the TAT revenues distributed to the counties.

HOTEL PERFORMANCE

O'ahu	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
OCCUPANCY	40.3%	55.6%	-15.3%	39.0%	84.1%	-45.1%
AVERAGE DAILY RATE	\$185.83	\$237.64	-21.8%	\$215.57	\$240.92	-10.5%
REVENUE PER AVAILABLE ROOM	\$74.82	\$132.03	-43.3%	\$84.04	\$202.69	-58.5%

Source: STR, Inc.

*Year-to-date through May

VACATION RENTAL PERFORMANCE

O'ahu	2021P YTD*	2020P YTD*	YTD % change	2020P	2019	% change 2020/2019
UNIT SUPPLY	673,729	928,737	-27.5%	1,688,693	3,153,310	-46.4%
UNIT OCCUPANCY	61.5%	55.6%	10.7%	42.4%	74.9%	-43.4%
UNIT AVERAGE DAILY RATE	\$193.95	\$183.89	5.5%	\$183.88	\$234.85	-21.7%

Source: Transparent Intelligence, Inc.