



# U.S. Fact Sheet

## United States Overview

The Hawai'i Tourism Authority contracted the Hawai'i Visitors and Convention Bureau (HVCB) for brand marketing management services for the United States major market area. The U.S. West and U.S. East are Hawai'i's two largest source markets for visitors. The U.S. West market includes visitors who travel to Hawai'i from the 12 states west of the Rockies, and the U.S. East includes all other states. The Hawai'i Tourism United States (HTUSA) COVID-19 recovery plan continues to focus on welcoming back repeat visitors who know the islands and want to *mālama* (take care of) Hawai'i during their visit. In 2021, efforts to educate visitors pre- and post-arrival about Hawai'i's Safe Travels program will continue. HTUSA will promote the Mālama Hawai'i campaign, a partnership with visitor industry partners and volunteer organizations that invites visitors to stay in a new way – to take the time to really know the island, form a deeper connection with Hawai'i's culture, travel mindfully and *mālama* Hawai'i.

## Year-to-Date September 2021 Quick Facts<sup>1/</sup>

Visitor Expenditures:	\$8.63 billion
Primary Purpose of Stay:	Pleasure (4,090,007) vs. MCI (53,012)
Average Length of Stay:	9.52 days
First Time Visitors:	30.1%
Repeat Visitors:	69.9%

## U.S. Total

	2019	2020	% Change 2020 vs 2019	2021 Annual Forecast <sup>1/</sup>	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
U.S. TOTAL (by Air)							
Visitor Expenditures (\$ Millions)	11,636.2	NA	NA	11,614.9	8,628.7	NA	NA
Visitor Days	61,786,807	21,998,856	-64.4%	60,949,419	44,776,016	15,965,417	180.5%
Arrivals	6,871,839	1,987,326	-71.1%	6,557,214	4,701,879	1,512,714	210.8%
Average Daily Census	169,279	60,106	-64.5%	166,985	164,015	58,268	181.5%
Per Person Per Day Spending (\$)	188.3	NA	NA	190.6	192.7	NA	NA
Per Person Per Trip Spending (\$)	1,693.3	NA	NA	1,771.3	1,835.2	NA	NA
Length of Stay (days)	8.99	11.07	23.1%	9.30	9.52	10.55	-9.8%

NA=Annual 2020 visitor spending statistics and comparative year-to-date 2020 statistics were not available. Due to COVID-19 restrictions, fielding for visitor spending was limited for 2020.

<sup>1/</sup>Dept. of Business, Economic Development & Tourism (DBEDT) 2021 annual forecast (Quarter 3, 2021).

<sup>1/</sup> 2021 visitor data are preliminary. 2020 and 2019 visitor data are the final numbers and reflect updated airfare statistics from DIO Mi Airline database, data from the National Travel and Tourism Office, and final passenger counts from Airline Traffic Summary reports.

## U.S. West

U.S. WEST MMA (by Air)	2019	2020*	% Change 2020 vs 2019	2021 Annual Forecast <sup>1//</sup>	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
Visitor Expenditures (\$ Millions)	6,952.0	NA	NA	7,520.6	5,615.0	NA	NA
Visitor Days	39,752,689	13,921,800	-65.0%	40,718,941	29,920,311	9,699,962	208.5%
Arrivals	4,595,319	1,311,176	-71.5%	4,530,046	3,252,387	967,996	236.0%
Average Daily Census	108,911	38,038	-65.1%	111,559	109,598	35,401	209.6%
Per Person Per Day Spending (\$)	174.9	NA	NA	184.7	187.7	NA	NA
Per Person Per Trip Spending (\$)	1,512.8	NA	NA	1,660.1	1,726.4	NA	NA
Length of Stay (days)	8.65	10.62	22.7%	8.99	9.20	10.02	-8.2%

NA=Annual 2020 visitor spending statistics and comparative year-to-date 2020 statistics were not available. Due to COVID-19 restrictions, fielding for visitor spending was limited for 2020.

<sup>1//</sup>Dept. of Business, Economic Development & Tourism (DBEDT) 2021 annual forecast (Quarter 3, 2021).

## U.S. East

U.S. EAST MMA (by Air)	2019	2020*	% Change 2020 vs 2019	2021 Annual Forecast <sup>1//</sup>	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
Visitor Expenditures (\$ Millions)	4,684.2	NA	NA	4,094.4	3,013.6	NA	NA
Visitor Days	22,034,119	8,077,056	-63.3%	20,230,478	14,855,705	6,265,455	137.1%
Arrivals	2,276,520	676,150	-70.3%	2,027,168	1,449,492	544,718	166.1%
Average Daily Census	60,367	22,068	-63.4%	55,426	54,417	22,867	138.0%
Per Person Per Day Spending (\$)	212.6	NA	NA	202.4	202.9	NA	NA
Per Person Per Trip Spending (\$)	2,057.6	NA	NA	2,019.8	2,079.1	NA	NA
Length of Stay (days)	9.68	11.95	23.4%	9.98	10.25	11.50	-10.9%

NA=Annual 2020 visitor spending statistics and comparative year-to-date 2020 statistics were not available. Due to COVID-19 restrictions, fielding for visitor spending was limited for 2020.

<sup>1//</sup>Dept. of Business, Economic Development & Tourism (DBEDT) 2021 annual forecast (Quarter 3, 2021).

## Contact Information

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## Market Summary

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In September 2021, passengers arriving from out-of-state could bypass the State's mandatory 10-day self-quarantine if they were fully vaccinated in the United States or with a valid negative COVID-19 NAAT test result from a Trusted Testing Partner prior to their departure through the Safe Travels program. On August 23, 2021, Hawai'i Governor David Ige urged travelers to curtail non-essential travel until the end of October 2021 due to a surge in Delta variant cases that has overburdened the state's health care facilities and resources. The U.S. Centers for Disease Control and Prevention (CDC) continued to enforce restrictions on cruise ships through a "Conditional Sail Order", a phased approach for the resumption of passenger cruises to mitigate the risk of spreading COVID-19 onboard.

### U.S. West

- Through the first nine months of 2021, there were 3,252,387 visitors from the U.S. West compared to 967,996 visitors (+236.0%) in the first nine months of 2020, versus 3,447,548 visitors (-5.7%) in the first nine months of 2019.
- For the first nine months of 2021, total visitor spending was \$5.62 billion, a 9.0 percent increase from \$5.15 billion in the first nine months of 2019. Comparative 2020 spending data was not available.
- Through the first nine months of 2021, there were 32,491 scheduled flights with 6,445,488 seats from the U.S. West. In comparison, there were 13,230 flights with 2,700,408 seats in the first nine months of 2020, versus 31,974 flights with 6,413,400 seats in the first nine months of 2019.
- Comparing the first nine months of 2021 vs. the first nine months of 2020, there was increased air service from Denver (268,350 seats, +185.9%), Las Vegas (233,881, +236.2%), Long Beach (166,509 +912.6%), Los Angeles (1,769,847 +122.1%), Oakland (396,193, +81.4%), Phoenix (407,116, +274.6%), Portland (236,020, +86.8%), Sacramento (199,013, +137.1%), Salt Lake City (116,904, +185.0%), San Diego (378,777, +278.6%), San Francisco (869,711, +77.8%), San Jose (463,088, +301.9%) and Seattle (842,933, +104.8%); and new service from Ontario (33,453 seats) and Santa Ana (18,522).
- For all of 2020, arrivals decreased 71.5 percent to 1,311,176 visitors. Visitor days dropped 65.0 percent. The average daily census was 38,038 visitors, down 65.1 percent compared to 2019.
- Scheduled air seats for 2020 fell 56.0 percent compared to the previous year.
- In 2019, the U.S. West market reported a 5.5 percent gain in visitor spending to \$6.95 billion. Visitor arrivals (+9.3% to 4,595,319 visitors) and visitor days (+6.1%) increased but daily visitors spending was down slightly (-0.5% to \$175 per person) compared to 2018. The average daily census was 108,911 visitors in 2019, an increase of 6.1 percent compared to 2018.
- In 2019, scheduled air seats from U.S. West grew 5.5 percent compared to 2018.

## U.S. East

- Through the first nine months of 2021, there were 1,449,492 visitors from the U.S. East compared to 544,718 visitors (+166.1%) in the first nine months of 2020, versus 1,762,702 visitors (-17.8%) in the first nine months of 2019.
- For the first nine months of 2021, total visitor spending was \$3.01 billion, a decrease of 16.0 percent from \$3.59 billion in the first nine months of 2019.
- Through the first nine months of 2021, there were 3,465 scheduled flights with 912,872 seats from the U.S. East. In comparison, there were 1,323 flights with 372,468 seats in the first nine months of 2020, versus 3,179 flights with 909,856 seats in the first nine months of 2019.
- Comparing the first nine months of 2021 vs. the first nine months of 2020, increased service from Atlanta (64,752 seats, +163.8%), Boston (33,360, +96.7%) Chicago (183,604 +120.2%), Dallas (319,281, +125.8%), Houston (61,244, +86.2%), Minneapolis (50,136 +171.6%); New York JFK (52,542, +111.1%), Newark (47,568 +125.2%) and Washington D.C. (27,132, +284.2%) and new service from Austin (16,124), Charlotte (37,947) and Orlando (19,182); offset suspended flights from Detroit.
- For all of 2020, arrivals declined 70.3 percent to 676,150 visitors. Visitor days fell 63.3 percent. The average daily census was 22,068 visitors, a decrease of 63.4 percent compared to 2019.
- Scheduled air seats in 2020 declined 58.7 percent compared to the previous year.
- In 2019, spending by U.S. East visitors rose 3.4 percent to \$4.68 billion. Visitor arrivals rose(+4.7% to 2,276,520 visitors), visitor days increased (+2.2%) and daily visitor spending was higher (+1.2% to \$213 per person) compared to 2018. The average daily census was 60,367 visitors in 2019, a 2.2 percent growth compared to 2018.
- In 2019, scheduled air seats from U.S. East rose 7.6 percent compared to 2018.

## Market Conditions

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- The unemployment rate fell to 4.8 percent in September 2021 with the economy adding 194,000 jobs.
- The Conference Board Consumer Confidence Index declined again in September 2021. The Index now stands at 109.3 (1985=100), down from 115.2 in August. The Present Situation Index based on consumers' assessment of current business and labor market conditions fell to 143.4 from 148.9 last month. The Expectations Index based on consumers' short-term outlook for income, business and labor market conditions fell to 86.6, from 92.8 last month.
- The forecast for domestic scheduled nonstop air seats to Hawai'i for October - December 2021 will increase by 24.4 percent as compared with the same time period in 2019. The projection is based on flights appearing in Diiio Mi airline schedules. Due to COVID-19, the constant fluidity in scheduled air seats is expected to continue for both the U.S. West (+23.9%) and U.S. East (+28.8%). The situation is being monitored and the forecast adjusted accordingly.
- Wholesale partners have seen a slowdown in bookings and cancellations for the 4<sup>th</sup> quarter of 2021. Most bookings coming in are for 2022 with some concerns about the additional island taxes being implemented. Airlines are still experiencing cancellations but are seeing improvements for November 2021 and beyond. There is optimism that 2022 travel to Hawai'i will remain positive.

- U.S. states including California, Washington, Texas, Florida, Illinois and New York had no statewide travel restrictions during September 2021.
- Los Angeles leaders have voted to enact one of the nation's strictest vaccine mandates. The sweeping measure requires the shots for everyone entering bars, restaurants, nail salons, gyms, and a Lakers game. The City Council voted 11-2 in favor of the ordinance that will require proof of full vaccination by November 4. On October 1, California Governor Gavin Newsome announced that all California students and school staff will be required to get vaccinated as early as January 2022.
- There are 25 states (including New York, Maine, Rhode Island, and Delaware) that require vaccination for employees of various categories. Of those, 21 specify requirements for healthcare workers, and the majority of those states require vaccination or regular testing of unvaccinated employees. Six states have taken a "vaccinate or terminate" approach, only permitting healthcare workers to be unvaccinated if they have a valid religious or medical exemption as defined for by the EEOC. Nine states have passed laws that ban employers from mandating vaccines for workers; three more states are expected to enact such bans in the near future.

## Distribution by Island

### U.S. Total

U.S. TOTAL (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
O'ahu	3,326,507	967,359	-70.9%	2,289,060	755,029	203.2%
Maui County	2,488,629	672,005	-73.0%	1,653,696	498,349	231.8%
Maui	2,449,124	659,185	-73.1%	1,629,091	488,104	233.8%
Moloka'i	42,603	12,231	-71.3%	17,072	10,241	66.7%
Lāna'i	59,810	14,527	-75.7%	32,270	11,857	172.2%
Kaua'i	1,135,672	280,457	-75.3%	524,574	238,061	120.4%
Island of Hawai'i	1,251,171	379,153	-69.7%	813,464	294,953	175.8%

### U.S. West

U.S. WEST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
O'ahu	2,005,506	582,276	-71.0%	1,458,370	443,983	228.5%
Maui County	1,641,441	438,612	-73.3%	1,150,232	308,683	272.6%
Maui	1,616,213	430,261	-73.4%	1,134,047	302,084	275.4%
Moloka'i	25,823	7,423	-71.3%	10,954	6,098	79.6%
Lāna'i	31,672	7,968	-74.8%	18,808	6,323	197.5%
Kaua'i	730,725	179,451	-75.4%	360,916	145,967	147.3%
Island of Hawai'i	786,520	244,963	-68.9%	546,370	183,140	198.3%

### U.S. East

U.S. EAST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
O'ahu	1,321,001	385,083	-70.8%	830,690	311,046	167.1%
Maui County	847,188	233,393	-72.5%	503,464	189,667	165.4%
Maui	832,911	228,925	-72.5%	495,044	186,020	166.1%
Moloka'i	16,780	4,808	-71.3%	6,118	4,143	47.7%
Lāna'i	28,138	6,559	-76.7%	13,462	5,534	143.3%
Kaua'i	404,948	101,006	-75.1%	163,658	92,094	77.7%
Island of Hawai'i	464,651	134,191	-71.1%	267,094	111,813	138.9%

## Airlift: Scheduled Seats

	2021					2020					%CHANGE				
	Q1	Q2	Q3	Q4	Annual	Q1	Q2	Q3	Q4	Annual	Q1	Q2	Q3	Q4	Annual
<b>US WEST</b>	<b>1,509,348</b>	<b>2,163,031</b>	<b>2,860,044</b>	<b>2,664,628</b>	<b>9,197,051</b>	<b>2,022,576</b>	<b>253,873</b>	<b>423,959</b>	<b>1,071,640</b>	<b>3,772,048</b>	<b>-25.4</b>	<b>752.0</b>	<b>574.6</b>	<b>148.6</b>	<b>143.8</b>
Anchorage	19,716	13,833	11,702	26,233	71,484	29,256	0	0	8,745	38,001	-32.6	NA	NA	200.0	88.1
Denver	52,767	95,755	128,252	108,238	385,012	80,667	507	12,702	57,320	151,196	-34.6	18786.6	909.7	88.8	154.6
Las Vegas	42,256	57,249	138,649	136,454	374,608	69,576	0	0	20,082	89,658	-39.3	NA	NA	579.5	317.8
Long Beach	24,766	64,470	78,876	66,976	235,088	16,443	0	0	3,024	19,467	-50.6	NA	NA	2114.8	1107.6
Los Angeles	371,317	594,918	825,750	740,794	2,532,779	556,146	99,818	140,956	267,284	1,064,204	-33.2	496.0	485.8	177.2	138.0
Oakland	109,650	129,029	161,042	151,214	550,935	153,858	32,375	32,200	83,225	301,658	-28.7	298.5	400.1	81.7	82.6
Ontario	2,079	13,986	17,388	17,388	50,841	0	0	0	0	0	NA	NA	NA	NA	NA
Phoenix	90,147	144,673	175,712	177,786	588,318	102,399	0	6,272	69,507	178,178	-12.0	NA	NA	2701.5	155.8
Portland	71,639	85,864	82,464	89,021	328,988	110,849	0	15,498	31,260	157,607	-35.4	NA	432.1	184.8	108.7
Sacramento	61,405	64,339	75,164	77,614	278,522	71,883	700	11,340	38,269	122,192	-14.6	9091.3	562.8	102.8	127.9
Salt Lake City	38,908	44,565	34,367	27,937	145,777	41,020	0	0	11,526	52,546	-5.1	NA	NA	142.4	177.4
San Diego	73,957	116,653	193,768	175,381	559,759	79,758	0	20,282	56,904	156,944	-7.3	NA	855.4	208.2	256.7
San Francisco	205,670	282,002	400,052	355,852	1,243,576	332,865	55,630	100,571	166,902	655,968	-38.2	406.9	297.8	113.2	89.6
San Jose	126,936	150,880	188,017	172,027	637,860	114,667	525	0	77,245	192,437	10.7	28639.0	NA	122.7	231.5
Santa Ana	6,930	11,592	11,592	30,114	60,114	0	0	0	0	0	NA	NA	NA	NA	NA
Seattle	218,135	297,885	337,249	330,121	1,183,390	263,189	64,318	84,138	180,347	591,992	-17.1	363.1	300.8	83.0	99.9

Source: DBEDT analysis based on scheduled Seats from Dii Mi flight schedules as of October 20, 2021, subject to change.

	2021					2020					%CHANGE				
	Q1	Q2	Q3	Q4	Annual	Q1	Q2	Q3	Q4	Annual	Q1	Q2	Q3	Q4	Annual
<b>US EAST</b>	<b>200,235</b>	<b>311,750</b>	<b>410,667</b>	<b>351,437</b>	<b>1,274,089</b>	<b>330,695</b>	<b>8,458</b>	<b>33,315</b>	<b>115,406</b>	<b>487,874</b>	<b>-39.5</b>	<b>3585.9</b>	<b>1132.7</b>	<b>204.5</b>	<b>161.2</b>
Atlanta	15,886	22,203	26,956	24,319	89,364	24,542	0	0	3,164	27,706	-35.3	NA	NA	668.6	222.5
Austin	6,672	9,452	8,340	24,464	48,928	0	0	0	0	0	NA	NA	NA	NA	NA
Boston	6,950	9,730	17,236	17,514	51,430	16,958	0	0	1,112	18,070	-59.0	NA	NA	1475.0	184.6
Charlotte	12,831	25,116	24,570	62,517	125,034	0	0	0	0	0	NA	NA	NA	NA	NA
Chicago	37,735	63,428	84,670	49,694	235,527	74,438	1,284	7,665	30,568	113,955	-49.3	4839.9	1004.6	62.6	106.7
Dallas	97,135	102,464	122,653	125,759	448,011	109,434	6,318	25,650	64,488	205,890	-11.2	1521.8	378.2	95.0	117.6
Detroit	0	0	0	0	0	1758	0	0	0	1758	-100.0	NA	NA	NA	-100.0
Houston	15,194	21,210	25,392	25,392	87,188	32,032	856	0	8,988	41,876	-52.6	NA	NA	182.5	108.2
Minneapolis	13,994	21,199	14,943	10,548	60,684	18,459	0	0	2,486	20,945	-24.2	NA	NA	324.3	189.7
New York JFK	10,008	18,348	24,464	24,186	77,006	24,892	0	0	1,390	26,282	-59.8	NA	NA	1640.0	193.0
Newark	1,665	15,953	30,931	26,589	75,138	21,120	0	0	3,210	24,330	-92.1	NA	NA	728.3	208.8
Orlando	1,668	8,340	9,174	8,618	27,800	0	0	0	0	0	NA	NA	NA	NA	NA
Washington D.C.	0	9,372	19,680	5,908	34,960	7062	0	0	0	7,062	-100.0	NA	NA	NA	395.0

Source: DBEDT analysis based on scheduled Seats from Dii Mi flight schedules as of October 20, 2021, subject to change.

## Group vs. True Independent; Leisure vs. Business

### U.S. Total

	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
U.S. TOTAL (by Air)						
Group vs True Independent (Net)						
Group tour	143,078	NA	NA	51,281	NA	NA
True Independent (Net)	5,674,869	NA	NA	4,011,073	NA	NA
Leisure vs business						
Pleasure (Net)	5,720,309	1,526,068	-73.3%	4,090,007	1,167,321	250.4%
MCI (Net)	293,659	93,411	-68.2%	53,012	90,635	-41.5%
Convention/Conf.	171,970	60,311	-64.9%	22,693	59,265	-61.7%
Corp. Meetings	72,478	20,111	-72.3%	15,889	19,087	-16.8%
Incentive	59,031	15,943	-73.0%	16,361	15,173	7.8%

NA = Visit Status/Travel Method data statistics were not available from May – October 2020 as a result of limited fielding due to COVID-19 restrictions.

## U.S. West

U.S. WEST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
Group vs True Independent (Net)						
Group tour	67,037	NA	NA	29,670	NA	NA
True Independent (Net)	3,836,896	NA	NA	2,792,579	NA	NA
Leisure vs business						
Pleasure (Net)	3,885,753	1,020,345	-73.7%	2,859,823	757,814	277.4%
MCI (Net)	154,692	47,963	-69.0%	30,341	45,846	-33.8%
Convention/Conf.	91,100	29,958	-67.1%	13,562	29,136	-53.5%
Corp. Meetings	42,499	11,252	-73.5%	9,755	10,503	-7.1%
Incentive	25,831	8,142	-68.5%	8,028	7,559	6.2%

NA = Visit Status/Travel Method data statistics were not available from May – October 2020 as a result of limited fielding due to COVID-19 restrictions.

## U.S. East

U.S. EAST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
Group vs True Independent (Net)						
Group tour	76,041	NA	NA	21,611	NA	NA
True Independent (Net)	1,837,972	NA	NA	1,218,494	NA	NA
Leisure vs business						
Pleasure (Net)	1,834,556	503,113	-72.6%	1,230,184	409,507	200.4%
MCI (Net)	138,967	45,507	-67.3%	22,671	44,789	-49.4%
Convention/Conf.	80,869	30,409	-62.4%	9,132	30,130	-69.7%
Corp. Meetings	29,980	8,866	-70.4%	6,135	8,584	-28.5%
Incentive	33,199	7,797	-76.5%	8,333	7,614	9.4%

NA = Visit Status/Travel Method data statistics were not available from May – October 2020 as a result of limited fielding due to COVID-19 restrictions.

## First Timers vs. Repeat Visitors

### U.S. Total

U.S. TOTAL (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
1st timers (%)	26.7	NA	NA	30.1	NA	NA
Repeaters (%)	73.3	NA	NA	69.9	NA	NA

### U.S. West

U.S. WEST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
1st timers (%)	19.4	NA	NA	22.2	NA	NA
Repeaters (%)	80.6	NA	NA	77.8	NA	NA

### U.S. East

U.S. EAST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
1st timers (%)	41.5	NA	NA	47.7	NA	NA
Repeaters (%)	58.5	NA	NA	52.3	NA	NA

NA = Visit Status/Travel Method data statistics were not available from May – October 2020 as a result of limited fielding due to COVID-19 restrictions.

## Tax Revenue

### U.S. Total

U.S. TOTAL (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
State tax revenue generated (\$ Millions) <sup>2/</sup>	1,358.25	NA	NA	1,007.19	NA	NA

<sup>2/</sup>State government tax revenue generated (direct, indirect, and induced).

### U.S. West

U.S. WEST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
State tax revenue generated (\$ Millions) <sup>2/</sup>	811.48	NA	NA	655.42	NA	NA

<sup>2/</sup>State government tax revenue generated (direct, indirect, and induced).

### U.S. East

U.S. EAST MMA (by Air)	2019	2020	% Change 2020 vs 2019	YTD Sep. 2021	YTD Sep. 2020	% Change YTD
State tax revenue generated (\$ Millions) <sup>2/</sup>	546.77	NA	NA	351.77	NA	NA

<sup>2/</sup>State government tax revenue generated (direct, indirect, and induced).